

Agenda

Monday, September 30, 2019

Time	Event	Speaker	Room
8:00 AM	FleetPros Board of Directors Meeting		Cira B
10:00 AM	Registration Opens		Near Media Center
10:00 AM	Vehicle <u>Only</u> Move-in		Media Center
12:00 PM	All Exhibitors Move-in		Media Center
12:30 PM	<p>Opening Ceremony – Sponsored by Samsara Welcome to Maricopa County</p> <p>Keynote Address: Predicting the Irrational: Curing the Perception of Stupidity They say that people act rationally... But if you're like me, every day of your life proves that just isn't true! What if, instead of being surprised by irrational behavior, we could predict it? We could end frustration. Experience how brain science and psychology can change every relationship in your life that requires communication.</p>	Harold Sigüenza Bill Gates Eric Bailey	Solana FGHI
2:30 PM	<p>Planning and Advocating for your Fleet Budget When it the time comes to request more money, a lot more, do your homework first, present the facts and convince Budget and Council you need an additional \$4 million in your budget. This is a success story based on Real Escalation costs related to fleet metamorphosis.</p>	Mel Galbraith City of Scottsdale, AZ	Cira A
	<p>Fleet Employee Wellness: Am I Stressing Out My Mechanics? How to Mitigate Stress in the Workplace. This session will cover multiple avenues of workplace-related stress and how to manage them to get the most out of your team.</p>	Dr. Wilk Ryno Chiropractic, AZ	Cira B
4:00 PM	<p>Fluid Integrity: What's in your budget? This session will discuss how tolerant the modern fleet is to contaminants and dirty fluids then transition into what today's fleet managers can do to free up time for their existing workforce</p>	Russ Seideman Joe Barrientes Senergy Petroleum LLL	Cira A
	<p>Succession and On-Board Planning The "Silver Tsunami" is upon us: every day in the United States, 10,000 people turn 65. This session will explore issues we as employers and managers need to tackle as more and more Baby Boomers reach retirement age. We will explore proactive and practical strategies that can help prepare for the retirement of tenured employees and the hiring of younger generations to mitigate the risks of the Silver Tsunami.</p>	Charlie Johnson Retired City of Peoria, AZ	Cira B
6:00 PM	<p>Welcome Reception - Sponsored by Velocity & Freightliner Top-Golf Glendale <i>Bus transportation leaves from hotel at 5:45 pm (Aurora Circle)</i> Bus sponsorship: RWC Group</p>	Ticketed event Cash bar	

Tuesday, October 1, 2019

Time	Event	Speaker	Room
7:00 AM	Registration		Registration Desk Near Media Center
7:45 AM	Breakfast in Marketplace <i>NOTE: Exhibitor breakfast starting at 7:30 AM</i>		Media Center
7:45 AM	Operation Automotive Fleet! Breakfast In partnership with the Arizona Coalition for Military Families and Pipeline AZ and sponsored by the Maricopa County Industrial Development Authority	Harold Sigüenza Maricopa County Equipment Services	Aurora AB
9:00 AM	Petroleum Storage Tanks (USTs and ASTs) - Requirements and Best Practices A birds' eye view of industry requirements, federal and state requirements and best practices.	Randall L. Jackson, R.G., P.G., CHMM William & Company Consultants, LLC	Cira A
	The Top 10 Employment Law Changes and Workforce Trends for 2020 With the never-ending changes to employment laws across the country, it has never been more difficult to run a compliant, competitive business. From medical and recreational marijuana to requirements regarding predictable scheduling, from changes in salary (i.e. exemption) requirements to changes in inquiries regarding criminal convictions, hear best practices for navigating current employment law landmines and workforce trends.	Eric Knott FinePoint HR	Cira B
	Expanding and Upgrading Your Preventative Management Program Every Fleet Operation is asked to provide and maintain a safer, more efficient, available and reliable fleet. With the technological upgrades in your vehicles and equipment today, the PM program requires more than a LOF! This session will provide real result focused work plans and processes for an Advanced PM program. Participants can share their insights as well.	Maggie Laird Dossier Systems	Cira C
	Industry Overview for Operation Automotive Fleet! Connecting Veterans to jobs in the automotive fleet industry In partnership with the Arizona Coalition for Military Families and Pipeline AZ and sponsored by the Maricopa County Industrial Development Authority, Fleetcon 2019 presents Operation Automotive Fleet! This session includes a panel of Industry experts to share with invited veterans the opportunities available in the fleet industry including:	Paul Lauri Jeannè Woodfin Aaron Denton Dave Gonzales	Aurora CD

Tuesday, October 1, 2019 (continued)

10:15 AM	Marketplace		Media Center
11:45 AM	Lunch and Business Meeting		Solana FGHI
	Operation Automotive Fleet! Lunch		Aurora AB
1:45 PM	Marketplace		Media Center
3:30 PM	<p>Vehicle Equivalency: How to Calculate and Prove Technician Staffing Levels This presentation will show you how to calculate your technician staffing levels using an industry standard methodology that you can use to prove to upper management the correct level of technicians you need for your fleet maintenance operation. It will also provide the ability to perform an apples-to-apples comparison of your mixed vehicle and equipment fleet with other fleets.</p>	Kevin DeVery City of Tempe, AZ	Cira A
	<p>Leveraging Technology and Maximizing Fleet Efficiencies The near future facing fleet managers is a road full of potholes and hidden sinkholes. In this session, discussion will include how to navigate these obstacles effectively including:</p> <ul style="list-style-type: none"> - What effects will the 5-G telecom revolution have on legacy systems? - How can fleet managers stay technologically relevant? - How will fleet managers confront cyber-attacks on assets? - What technology trends will affect the way a fleet manager can have visibility into the operations of his/her fleet? 	Jeannè Woodfin XENATECH	Cira B
5:30 PM	Awards Reception & Dinner – Sponsored by Sourcewell	Ticketed Event <i>Cash Bar/Credit cards accepted</i>	Solana FGHI

Wednesday, October 2, 2019

Time	Event	Speaker	Room
7:30 AM	Registration		Registration Desk Near Media Center
8:00 AM	Breakfast		Solana FGHI
8:45 AM	Tech training: In Cab Datalink: Heavy Duty Western Star/Cascadia	Jim Nicols UTI Trainer	Cira A
8:45 AM	Celebrity Keynote Address: Made in America: Educating, Motivating & Empowering Americans to Expand Skills & Entrepreneurship	John Ratzenberger Actor & Philanthropist	Solana FGHI
10:00 AM	Marketplace		Media Center
11:45 AM	Lunch sponsored by FleetPros Colorado Chapter Preview of FleetPros 2020 Hosted by CO Chapter Keynote: Future of Fleet Industry Fleet management is likely to be more tumultuous in the next decade than it has been in the last five. During his 35-year career as a transportation and fleet management consultant, Paul has worked with large and small fleets across a broad range of industries, particularly state and local government fleets. He has worked in more than 20 countries around the world, so his views on fleet management are not shaped only by what he sees happening in the US and Canada. In this session, Paul will talk about the implications for fleet owners and fleet management professionals of three key industry trends that will shape the future of fleet management: changes in automotive technology; changes in management and employee expectations created by advances in information technology; and the loss of institutional knowledge as veteran fleet managers retire and are replaced, in many cases, by management generalists who know what the acronym KPI – but not EGR – means.	Gus Brown Paul Lauria Mercury Associates	Solana FGHI
12:00 PM	Exhibitors Vehicle only Move-out		Media Center
1:00 PM	Reverse Tradeshow Roles are reversed with Fleetcon exhibitors visiting the tables of Fleet purchasing representations to learn how to do business more effectively		Aurora Ballroom
	OSHA Mechanical Shop Safety This training class is a review of common safety hazards and safety controls found in a typical vehicle mechanical repair shop following Federal OSHA. Common hazards include vehicle lifts, welding, flammable liquids, pressurized gasses, compressed air, carbon monoxide, mechanical and hand tools, housekeeping and more hazards and controls will be explored. For attendees working outside of Federal OSHA and ADOSH standards consult with your states requirements as they may exceed Federal OSHA standards.	Jeff Wilson AZ OSHA	Cira B
	Tech Training: Preventative Maintenance Inspections	Brannon Lewis UTI Trainer	Cira A

2:30 PM	All Exhibitors Move-out begins		
	Fleet Fuel Management and Vehicle Telematic Fuel is one of the largest expenses for fleets, so it is critical that fleets utilize advanced technologies to better manage fuel usage. Attendees will gain an improved understanding of how to implement the latest advanced technology in managing fuel accountability within their fleet. Both fleet and non-fleet attendees will also learn the benefits of vehicle GPS tracking. This session will utilize actual ROI case studies and best practice from top fleets around the country.	Mike Wade E.J. Ward, Inc.	Cira B
	Operating an Effective Fleet Operation Methodologies to satisfy the needs of your customers, your staff, and your vendors. Business strategies will be discussed to effectively and efficiently align the three aspects of our Fleet business at peak to meet and exceed all their needs.	Keith Swearingen Kitsap County, WA	Cira C
	Tech Training: Common Rail Fuel Systems: Datalink The diesel industry is changing every day, long gone are the black clouds of smoke and noise. Today's diesel engines are just as complicated as any new gasoline engine out there. Our field has evolved, we can no longer be parts changers, we must be a mix of engineers and technicians. Today's sophisticated software gives the Technician the ability to do all sorts of tests. From monitoring the health of the engine, to the intricacies of the fuel systems of today. In this session you will learn something exciting with this diagnostic software.	Mr. Josh Hagin UTI Trainer	Cira A
5:30 PM	Closing Reception – The Saddle Ranch Networking at its finest. Grab your fellow attendees and head-out to the place where “Rock Meets Western”. Complimentary appetizers; cash bar. <i>1 Drink ticket per attendee sponsored by Flagship Fleet</i>		Westgate Entertainment District