



# Agenda

Monday, August 30, 2021


Time	Event
8:00 AM	Registration
10:00 – 12:00 PM	Pre-Conference – 1: <b>FASTER Asset   Management &amp; Reporting</b>
12:30 – 3:30 PM	Pre-Conference – 2: <b>FASTER Asset   WEB for Technician Workstation</b>
4:00 PM	<p><b>Opening Ceremony – Welcome to City of Round Rock</b></p> <p><b>KEYNOTE SPEAKER:</b>  <b>Leif Babin</b>  <b>Echelon Front</b>            Co-Founder/Co-Author  <u>Extreme Ownership and the Laws of Combat</u></p>  <p><b>EXTREME OWNERSHIP</b>            • Attitude/mindset: No excuses. No one else to blame.            • Own problems and the solutions to those problems.            • Up and down the chain.  <b>IT'S ABOUT YOU</b></p> <p><b>Extreme Ownership:</b> There is no one else to blame; you must own problems along with solutions; commit to lead up and down the chain of command.            #1 New York Times Bestseller            This book explains the SEAL leadership concepts crucial to accomplishing the most difficult missions in combat and how to apply them to any group, team, or organization. It provides the reader with Jocko and Leif’s formula for success: the mindset and guiding principles that enable SEAL combat units to achieve extraordinary results. It demonstrates how to apply these directly to business and life to likewise achieve victory.            Attendees will walk away with a basic understanding of the fundamental leadership principles of Extreme Ownership and how they can apply these principles to current professional and personal challenges.</p>
5:30 PM	<b>Free time with Family or take some time for YOURSELF!!</b>
7:30 PM	<p><b>Welcome Reception*</b>            Join us for the Welcome Reception to kick-off the conference. Enjoy Texas style appetizers with a barbeque flair and cash bar in the <b>EVENT BARN</b> onsite at the Kalahari.</p>  <p>Mingle and greet old acquaintances and find new colleagues and friends while trying your hand at some fun games. Horseshoes, cornhole, or ping pong anyone?</p> <ul style="list-style-type: none"> <li>• Texas-style Appetizers</li> <li>• Cash Bar</li> </ul> <p>* <i>Sign-up REQUIRED pre-Event</i></p>

# Agenda

Tuesday, August 31, 2021

Time	Event
6:00 AM	<b>Registration</b>
6:30 – 8:00 AM	<b>Breakfast [in EXPO HALL]</b>
8:00 AM	<b>Learning Session 1:1 Technician Training</b> Duane “Doc” Watson   Bosch’s Technical Trainer Technician Training <u>Surviving the Changes in Repair and Maintenance of Fleet Trucks and Off-Road Equipment</u>  Learn what has changed in: <ul style="list-style-type: none"><li>• Diagnosis of medium and heavy-duty trucks (e.g., changing engine parameters, DPF regen diagnosis and forced regen, Allison Transmission reset parameters), etc.</li><li>• Off road vehicle diagnosis (Ag equipment, mowing tractors, cranes, stationary engines, forklifts, etc.)</li><li>• The latest and greatest battery testing techniques.</li><li>• Using High-Pressure vapor for leak testing.</li><li>• Reports and Documentation for your business</li><li>• Dealing with ADAS “Automated Driver Assist Systems” in Medium-duty and Heavy-duty vehicles</li><li>• Performing basic repairs that can affect the ADAS system.</li></ul>
	<b>Learning Session 1:2</b> David Gonzales CFPF   Equipment Services Superintendent Washoe County, Nevada <u>The Fleet Professionals Role in Emergency Preparedness</u>  As a Fleet Manager you have a responsibility to get actively involved in emergency planning since the assets you manage will be a critical part of any emergency plan. Is your department ready for the next emergency?
	<b>Learning Session 1:3</b> Maggie Laird   Fleet Management Consultant Dossier Systems Inc; Burlington, New Jersey <u>Strategies and Approaches for Managing Inventory: An Essential Part of Your Fleet Maintenance Operations</u>  This session is designed to look at the different strategies and approaches for managing inventories. Parts availability is a constant moving target and is essential

	to repair operations. It will help you learn how to identify, understand, and recognize what the numbers represent and how to manage your inventory investment.
9:00 – 10:00 AM	<b>EXPO HALL OPEN</b>
10:15 AM	<p><b>Learning Session 2:1 Technician Training</b>          Duane “Doc” Watson   Bosch’s Technical Trainer          Technician Training  <u>Changes in Automotive Troubleshooting and Diagnostics: How to Not Be Left Behind</u></p> <p>Learn what has changed in:</p> <ul style="list-style-type: none"> <li>• New and latest Automotive Scan Tool technology and why is it important to you and your fleet.</li> <li>• SGM (Security Gateway Module) - learn how to deal with them</li> <li>• Latest electrical diagnostic techniques and equipment</li> <li>• Using OEM software (such as Ford’s FDRS and FJDS) to complete repairs</li> <li>• Dealing with ADAS “Automated Driver Assist Systems” in Light Duty vehicles</li> <li>• Performing basic repairs that can affect the ADAS system</li> </ul>
	<p><b>Learning Session 2:2</b>          Harold Sigüenza   Deputy Director Public Works          City of Avondale, AZ  <u>Fuel Network &amp; Infrastructure: Preparing for Now and the Future of Your Fleet’s Fuel Needs</u></p> <p>Understand what makes your fuel needs are for your fleet for today and into the future by determining (1) How to evaluate your fleet needs for fuel (2) How to make a strong argument for your findings and (3) Determining what tools [software/hardware] you need to be successful.</p>
	<p><b>Learning Session 2:3</b>          Theresa James   City Attorney          City of San Angelo, Texas  <u>Sharks and Minnows – Finding Your Way Through the Murky Water of Purchasing Regulations</u></p> <p>This session will focus on the commonly found pitfalls in fleet purchasing practices. You will learn where the danger lurks, how to avoid it, and what to do if mistakes are made.</p>
11:15 AM	<b>EXPO HALL OPEN</b>
12:15 PM	<b>Lunch</b>



12:45 PM	<p><b>KEYNOTE SPEAKER:</b>  <b>Joel G Baker</b>  <b>Fire Chief   City of Austin, Texas</b>  <u>Fleet Essentials</u></p>  <p>Chief Baker will share his insights and experiences on the interconnectedness between front-line responders and the fleet that ensures they meet the demands of their job. Key points to be covered include:</p> <ul style="list-style-type: none"> <li>• What AFD does and the importance of Fleet in supporting their operations</li> <li>• AFD in emergency operations and the expectations from Fleet</li> <li>• What more can Fleet do to support Fire departments</li> </ul>
2:00 PM	<b>EXPO HALL OPEN</b>
4:00 PM	<p><b>Learning Session 3:1 Technician Training</b>  Duane “Doc” Watson   Bosch’s Technical Trainer  Technician Training  <u>The Winds of change in Air Conditioning</u></p> <p>Learn what has changed in:</p> <ul style="list-style-type: none"> <li>• Dealing with 1234yf: the refrigerant, the machines, and the methods.</li> <li>• Large capacity AC units</li> <li>• New internet-connected machines and Variable Displacement Compressor diagnosis</li> <li>• Wireless temp probes-- now available to help diagnose those troublesome AC problems</li> <li>• the Wireless OBD-II dongle</li> <li>• Tracer Gas Leak Testing and Detection</li> </ul>
	<p><b>Learning Session 3:2</b>  Cory Graham   Sr Account Manager &amp; Products Trader  FM Fuel &amp; Resources, Abilene, Texas  <u>Fuel: Protocols and Procurement Strategies During Emergencies</u></p>
	<p><b>Learning Session 3:3</b>  John Davis   VP Strategic Services Engagement  Chevin Fleet Solutions, Fitchburg, MA  <u>The CORE of Fleet Management</u></p> <p>Learn the fundamentals of managing a fleet operation, from asset procurement, through allocation and hierarchy management, managing internal and external vendor relationships and data integrations and using the wealth of information available to make key, informed decisions. Delegates will learn how, through intelligent use of data, they can make significant savings to their business, both in</p>

	<p>terms of time, and money, while still ensuring relevant compliance standards are met.</p>
<p>6:00 PM</p>	<p><b>Awards Reception &amp; Dinner* – Sponsored by Sourcewell</b>  Time to celebrate the year and recognize the accomplishments of so many!  Awards include:</p> <ul style="list-style-type: none"> <li>● Honorary Life Members</li> <li>● FleetPros Professional of the Year</li> <li>● FleetPros Vendor of the Year</li> <li>● FleetPros Member of the Year</li> </ul> <p>Cash Bar  <i>*Sign-up REQUIRED pre-Event</i></p>



# Agenda

Wednesday, September 1, 2021

Time	Event
7:00 AM	<b>Registration</b>
7:15 – 8:15 AM	<b>Breakfast</b>
8:30 AM	<p><b>Keynote Address:</b>  <b>Jim Davidson</b>  <b>Speaking of Adventure</b></p>  <p>Jim Davidson is a resilience expert, an expedition leader, and a <i>New York Times</i> best-selling author. From his 36 years of adventure and survival, Jim distills compelling stories and uplifting lessons about how to overcome change, challenge and uncertainty through resilience.</p>
10:00 AM	<b>EXPO HALL OPEN</b>
11:45 AM	<p><b>Lunch sponsored by FleetPros NV &amp; UT Chapter</b></p> <p><b>Business Meeting</b>  <b>Preview of FleetPros 2022; Hosted by NV &amp; UT Chapter</b></p> <p><b>Networking</b></p> 
1:00 PM	<b>Learning Session 4:1</b>
	<p><b>Learning Session 4:2</b>  Mel Galbraith   Fleet Director  City of Scottsdale, AZ  <u>It's More Than Survival, It's Planning, Forecasting and Resilience</u></p> <p>Fleet Fitness: A real-life success story of how the City of Scottsdale recovered from the financially devastating budget cuts a decade ago and became healthy and resilient enough to survive not only Covid-19 budget cuts but also a catastrophic parking lot fire that claimed \$4.5M in solid waste trucks. Much of the focus is budgetary in nature but creative parts sourcing, repair effectiveness and proficiencies are critical to maintaining Fleet Fitness through pandemics, or catastrophes.</p>
	<p><b>Learning Session 4:3</b>  Ulysses Diazdeleon   Sr Public Sector Account Manager  Teletrac Navman, Garden Grove, CA</p>

	<u>3G to 4G to 5G What to Know &amp; How to Plan</u>
2:00 PM	<p><b>Learning Session 5:1</b>  Ryan Kramer   Senior Fleet Manager  City of San Angelo, TX  <u>Writing Better Specifications</u></p> <p>Learn how to improve the specifications you write to achieve quality bids that vendors are eager to complete! Acquire tips on updating your current specifications, dealing with difficult purchasing policies, making your specifications attractive to encourage vendor submissions, and actually getting the vehicles and equipment that work best for your fleet.</p>
	<p><b>Learning Session 5:2</b>  Tom Seman   Lead Sales Engineer  AssetWorks, Wayne, PA  <u>Providing Other Departments Your Solution Before You Are Provided Theirs!</u></p> <p>When departments share platforms or utilize multiple solutions to manage different assets and inventories, organizations can be presented with many challenges. Fleet Management might be an afterthought in a shared platform, applications may not talk to each other, and compromises need to be made. Knowing what to look for in a comprehensive solution will help to select a single, fully integrated system where no one must compromise, and Fleet gets exactly what they need. This presentation provides the key elements to consider and the benefits from implementing a comprehensive fleet and asset management solution.</p>
3:15 PM	<p><b>FleetPros National Board to Host and Facilitate Roundtable Discussions</b>  Join in the conversations to share what you've learned and your experiences in:</p> <ol style="list-style-type: none"> <li>Purchasing</li> <li>Software</li> <li>Electric Vehicles</li> <li>Fuel</li> <li>Recalls</li> </ol>
5:30 PM	<p><b>Closing Reception*</b>  Join us as we wrap the conference with a closing reception filled with FUN! Reflect on the education sessions, technology presentations and best practice discussions, along with an exceptional Expo show. Enjoy the evening creating new connections and cementing current relationships. Bring your bowling shirt as we will be hanging out in the B-Lux Bowling Alley &amp; Bar. Included will be:</p> <ul style="list-style-type: none"> <li>Appetizers</li> <li>Cash Bar</li> </ul> <p><i>*Sign-up REQUIRED pre-Event</i></p> 